



As of January 17th, 2024

- Items provided below are based on the Company's current estimates and are not a guarantee of future performance.
- There could be significant risks and uncertainties that could cause actual results to differ materially, including the risk factors discussed in the Company's reports on file with the Comisión Nacional Bancaria y de Valores (Mexican National Banking and Securities Commission).
- Beclé undertakes no duty to update any forward-looking statements or estimates.

Full Year 2023

Consolidated Net Sales Value	Mid-to-high single digit growth “area” (constant currency) Low single digit decrease “area” (functional currency)
Consolidated Capital Expenditures ⁽¹⁾	US\$160 - 180 million “area”
Advertising, marketing and promotion (AMP)	Range of 21% to 23% of Net Sales
Exchange Rate (USD/MXN)	17.79 average and 16.90 end-of-period

Notes:

(1) Consolidated Capital Expenditures are comprised of distillery expansion capabilities (Tequila and other spirits), aging and warehousing, in order to support our long-term growth plan, and other normal and customary capital expenditures.